

SARICK CONSTRUCTION LIMITED



VISION

Sarick Construction Limited has grown into a thriving and expanding business currently operating throughout Uganda and other countries within the East African Community region.

Roadways are the dominant modes of transport carrying about 95 percent of freight traffic and 99 percent of passenger traffic and the traffic volume on the network has been growing at a rate of about 6 percent per year. Uganda is not only land locked but also a road transit route to Rwanda, Burundi, Democratic Republic of the Congo, and South Sudan.

The business investment opportunity articulated herein is in the Uganda roads construction industry which is highly prioritized by the Government of Uganda [GoU] as a critical sector because of the vital and supportive role it plays in the development of a dynamic and robust private sector, the efficient delivery of social services, driving economic growth, fostering employment opportunities, and promoting sustainable development.

SARICK CONSTRUCTION



Sarick Construction Limited is a Ugandan-incorporated company that was formed in 2000 by **Samuel Okurut**, specializing in residential, office, commercial and industrial buildings construction, social housing, education and health structures, roads and civils, water works and electromechanical installations among others.

Starting out from humble beginnings and a modest budget, the company has now grown into a thriving, expanding business, currently operating throughout Uganda and other countries within the East African Community region.

Through demonstrating our diversity, flexibility, capability and drive, we have established a reputation for consistently executing projects on time and within budget – while maintaining our superior quality standards.

We are a customer-driven organization, prioritizing strong working relationships with our clients, which keep them coming back to us. It is our clear and open communication which underpins the strength of our client relationships and ensures their confidence in our ability to deliver substantial projects on their behalf.



CHALLENGE

There are currently over 150,000 km of roads in Uganda. This vast structure is comprised of (13%) national roads (NRs), (24%) district roads, (13%) urban roads and (50%) community access roads¹. 80% of the total traffic is carried by the NRs, which constitute only 13.1 % of the total road network².

The Government of Uganda has been increasing investment in road infrastructure. This sector is now the second highest funded in the 2024-25 development budget. The National Budget 2024/2025 has emphasized the roads sector as one of the top priority areas for government³. Much focus will be put on paved roads maintenance and building a few new strategic roads. Not only have absolute figures allocated been increasing but the proportion of contribution by government as compared to donors and funder has significantly changed.

SOLUTION



Our highly skilled, experienced and professional team is adept at delivering civil projects such as structures, landscaping and site works, government works and roads infrastructure, including drainage, culvert works and bridges and water supply and wastewater treatment systems. We also expertly

¹ Progress on Roads in Uganda: <https://infrastructure.go.ug/progress-on-roads/>

² World Bank Project Information Document [PID] – Uganda Roads and Bridges in the Refugee Hosting Districts Project (P171339).

³ 2024 Uganda Budget Speech FY 2024 – 25



complete commercial and industrial buildings, including schools and hospitals, service stations, sports facilities, specific use buildings, factories and warehouses.

We have also developed a reliable supply chain to ensure that an efficient and quality service is delivered from inception through to post-completion of a project.



COMPETITIVE ADVANTAGE

The roads construction industry in Uganda is however still very fluid with an estimated over 800 local construction firms active in Uganda currently. Many of these construction firms are small-sized under-capacity companies that lack the requisite experience and expertise to win and successfully execute road construction contracts and as a result cannot be assured of business to be able to sustain their operations, retain their skilled staff or even pay their day-to-day costs.

Over 95% of all road construction firms in Uganda derive their incomes from government (UNRA and local governments) because the central and local governments are the monopoly owners of practically all roads in the country. Local roads construction companies can therefore only survive when they have government work.



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Sarick Construction Limited is one of the few locally-owned Ugandan construction companies that has grown into a thriving medium-sized company with the requisite technical competence and construction field experience, along with human resource expertise in workforce acquisition, skilling and retention. The company has a strong technical equipment inventory and a better understanding of the local context.

PLAN



From 2000 to date, **Sarick Construction Limited** has been able to grow from strength to strength by offering outstanding construction services that ensure dependable delivery of improved value for clients, local communities, and the nation. Within this period, we have diligently delivered on more than 20 civil construction projects including: block office buildings, factory plant buildings, market structures and storage warehouses, hospital and school buildings, rural and small towns water supply and sanitation infrastructure and agro-industrial facilities for mostly public sector and local government clients in Uganda and South Sudan.

Today, **Sarick Construction Limited** is an emergent and vibrant civil construction company with a shared sense of purpose, vision, talent, innovation, and a common mission. Based on our culture of continual improvement through innovation, the future of Sarick is to become a leading civil construction company in Africa with the capacity to handle bigger mega-infrastructure development projects with the means and resources to solve the challenges that such opportunities come with.



TEAM

LEADERSHIP TEAM

ENG. SAMUEL OKURUT, CEO

Eng. Samuel Okurut is the CEO of Sarick Construction Limited. He has over 20 years' experience in the Ugandan civil construction industry with 24 of these being in a Managerial position. With a strong commitment to providing solutions across the civil construction industry, Samuel empowers teams to drive positive change.

MS. GORETT NABATTU, MANAGING DIRECTOR

Ms. Gorett Nabattu is the MD of Sarick Construction Limited. She has proven senior management capabilities and brings over 15 years of technical experience in the successful delivery of land development, civil construction and general contracting works throughout Uganda. As a core part of Sarick Construction Limited since 2007, Gorett has been an essential team member that drives her crew to the success of each project.

Currently, we have 36 staff on our team with a wide range of experience and skills to ensure that we successfully deliver on any project that we are entrusted with. Our high employment turnover duration period of 7.25 years signifies the dedication, reliability, experience and commitment that our customers can expect us to provide on each job assignment that we undertake.

MILESTONES



Sarick progression to now



Sarick future roadmap





FINANCIALS

Sarick is seeking USD \$30 million, plus an additional USD \$10 million for a further 10 km extension, to upgrade the critical 33.2km Kabale – Lake Bunyonyi Road and the Kisoro – Mgahinga Road in southwestern Uganda.

Our critical timelines are for the provision of guarantees, commencement order, acquisition of road construction plants and equipment including Crusher- an asphalt plant and mobile concrete mixer which we need to import, and other importation of vehicles for the client and our own site use – all of which urgently require funds.

We need to quickly identify quarries for gravel, aggregates and hardcore extraction, setting up of the construction camp site, and complying with the necessary environmental and social requirements.

A large part of the investment will also be committed to finance working capital as highlighted in items under Financial Use above.

Operating Statements (USD)	Year 1	Year 2	Year 3	Year 4	Year 5
Revenue					
Road Project & Extension	0.00	32,363,902.00	23,028,160.00	48,329,558.00	21,968,972.00
Composite Contracts	0.00	16,181,951.00	11,514,080.00	24,164,779.00	10,984,486.00
Main Contracts	0.00	16,181,951.00	11,514,080.00	13,692,420.00	2,178,340.00
Urban Roads Contracts	0.00	0.00	0.00	10,472,359.00	8,806,146.00
Future Projects	0.00	0.00	0.00	0.00	0.00
COGS - Construction & Procurement	0.00	-801,909.00	-629,104.00	-1,129,940.00	-576,492.00
Net Income	0	31,561,993	22,399,056	47,199,618	21,392,480
Operating Expenses					
Salaries and Wages	-	186,000	195,300	205,065	215,318
Operation and Maintenance Costs	-	28,542	29,969	31,468	21,308
Overhead Costs	-	5,708	5,993	6,293	4,262
Contingency Costs	-	269,992	283,492	297,666	312,549
Other	-	-	-	-	-
Total Operating Expenses	0	490,242	514,754	540,492	553,438
Pre-Tax Income	0	31,071,751	21,884,302	46,659,126	20,839,042
Source and Use of Funds					
Source of Funds					
Investment	40,000,000				
Use of Funds					
Road Project	(30,000,000)				
Extension		(10,000,000)			
Shareholder distribution (20% Pre-Tax Inc)		(6,214,350)	(4,376,860)	(9,331,825)	(4,167,808)
<i>Remainder of Income is reinvested</i>					
	-30,000,000	-6,214,350	-4,376,860	-9,331,825	-4,167,808
Operating Income/ (Losses)	0	31,071,751	21,884,302	46,659,126	20,839,042
Total Operating Expenses	-30,000,000	24,857,401	17,507,442	37,327,301	16,671,234
Net Change	10,000,000	24,857,401	17,507,442	37,327,301	16,671,234
Cash at Beginning of Period	0	10,000,000	34,857,401	52,364,842	89,692,143
Net Change	10,000,000	24,857,401	17,507,442	37,327,301	16,671,234
Cash at End of Period	10,000,000	34,857,401	52,364,842	89,692,143	106,363,377



CONCLUSIONS



Imagine a thriving infrastructure landscape in Uganda, where vital roadways are being transformed to enhance connectivity and boost economic growth. Sarick Construction Limited is seeking USD \$40 million.

This project, backed by the Uganda National Roads Authority and funded by the African Development Bank, represents a key opportunity in a market prioritized for infrastructure development. With the Ugandan government and multi-lateral partners like the World Bank and the European Union rallying behind road construction, this sector is poised for growth.

Securing medium-term loan financing will empower Sarick Construction to deliver excellence now, paving the way for future projects and capitalizing on a government policy that favors local companies in a landscape often dominated by foreign firms.

Join us as we build the roads to Uganda's future!

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5th Avenue Capital
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